

the
Leading European
Entertainment Network



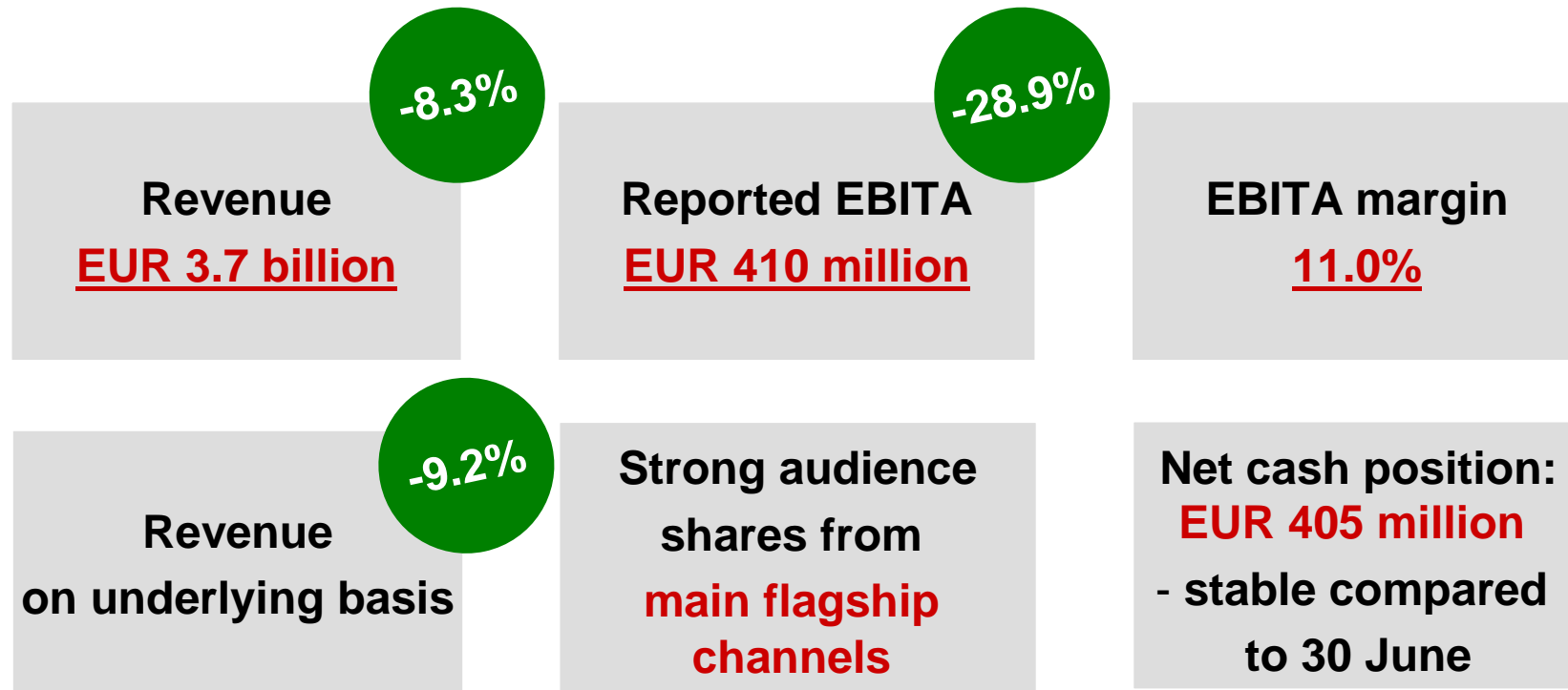
KBC
London
16/17 November 2009

Agenda

1. Q3 2009 results
2. Advertising market
3. Operational Update
4. Strategy Update



Q3 2009 Results



► Weak advertising markets impact results – cost cutting continuing

Q3 2009 Results : cost reductions continue in core TV business - no impact on audience share



Note : cost savings and compensation shown at constant scope and after restructuring related costs

Audience shares are main target group

* Jan-Oct, M6 estimates

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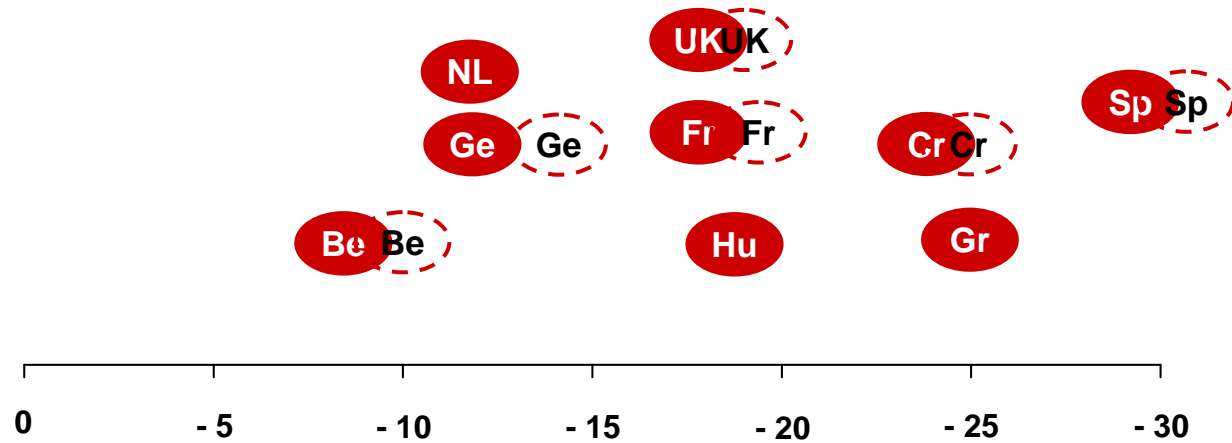
Advertising market

Estimated net TV advertising market development Jan – June 2009

xx

Estimated net TV advertising market development Jan – Sept 2009

xx



Most markets have experienced some slight improvement since June –
but outlook for 2010 remains unclear

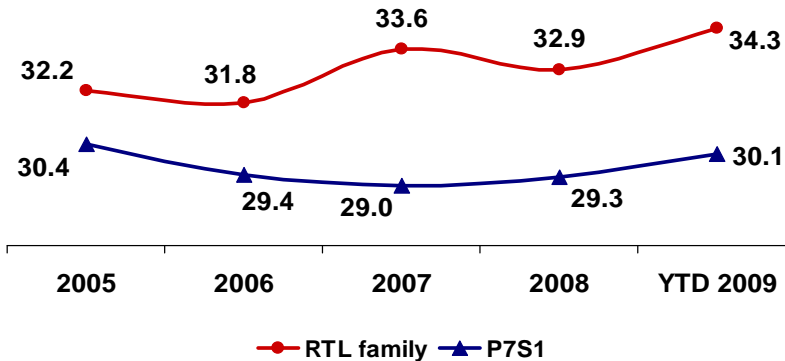
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German TV

Family Audience share (14-49) in %



Audience Share (14-49)

	YTD Oct 2009	YTD Oct 2008
RTL	16.7%	15.6%
VOX	7.5%	7.5%
RTLII	6.3%	6.2%
Super RTL	2.7%	2.7%
RTL Group	34.3%	32.9%
P7S1 Family	30.1%	29.3%

	Mon	Tue	Wed	Thu	Fri
Access PT 17.00-20.15	RTL+VOX 25.3 (Pro7+Sat1 25.0)				
Primetime 1 20.15 – 21.15	RTL+VOX 33.6 (Pro7+Sat1 20.0)	RTL+VOX 28.8 (Pro7+Sat1 27.2)	Pro7+Sat1 24.4 (RTL+VOX 23.3)	RTL+VOX 30.6 (Pro7+Sat1 25.0)	RTL+VOX 30.9 (Pro7+Sat1 19.9)
Primetime 2 21.15 – 22.15	RTL+VOX 31.7 (Pro7+Sat1 21.8)	RTL+VOX 31.3 (Pro7+Sat1 25.4)	RTL+VOX 26.8 (Pro7+Sat1 22.7)	RTL+VOX 31.0 (Pro7+Sat1 26.2)	RTL+VOX 30.2 (Pro7+Sat1 21.0)
Primetime 3 22.15 – 23.15	RTL+VOX 31.5 (Pro7+Sat1 19.8)	RTL+VOX 30.5 (Pro7+Sat1 22.8)	RTL+VOX 27.7 (Pro7+Sat1 22.0)	RTL+VOX 32.6 (Pro7+Sat1 24.9)	RTL+VOX 31.8 (Pro7+Sat1 20.7)
Late Night 23.15 – 1.00	RTL+VOX 28.7 (Pro7+Sat1 20.0)				

Comments

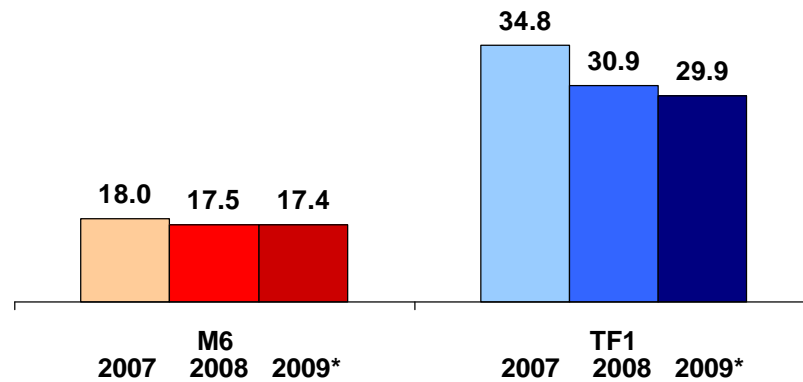
- Continuing very strong audience share performance. In month of October RTL recorded a market share of 18.4 percent among 14- to 49-year-olds, its best monthly share since January 2004
- Overall family +1.4 percentage points compared to same period 2008
- Slight improvement in overall advertising market conditions (mkt estimated to be down 12% compared to 14% end June). Normalised advertising market share being maintained of ~ 42/43 per cent

Source: Nielsen, ZAW, RTL estimates

Ranking per Timeslots / Weekdays (Adults 14-49, in %) 31 Aug – 31 Oct 2009

French TV

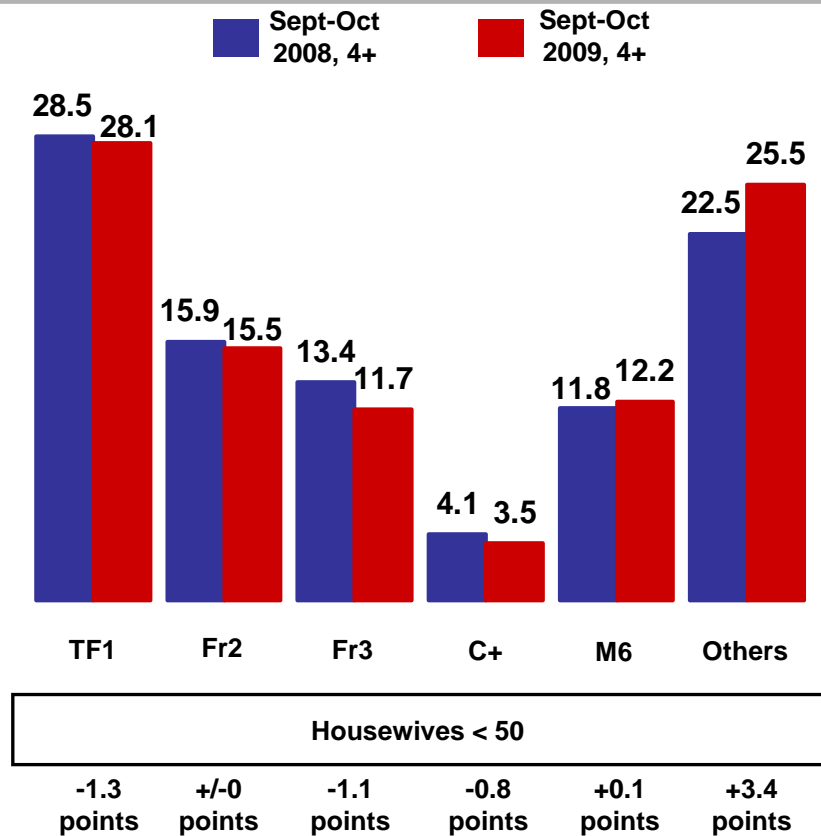
Audience share (housewives < 50) in %



Comments

- Continued strong audience performance of main channel despite continuing rise of DTT
- Growth at W9 continuing – 3.2 per cent average audience share (housewives < 50, ytd)
- Better advertising market conditions in September and October

Good start to new season at M6 : only channel to increase audience shares

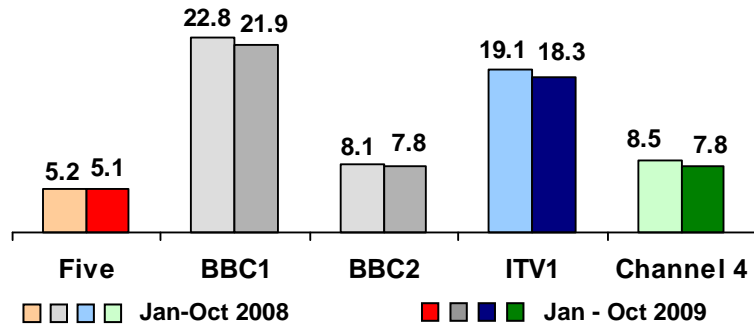


Source: Mediamétrie, estimates from M6

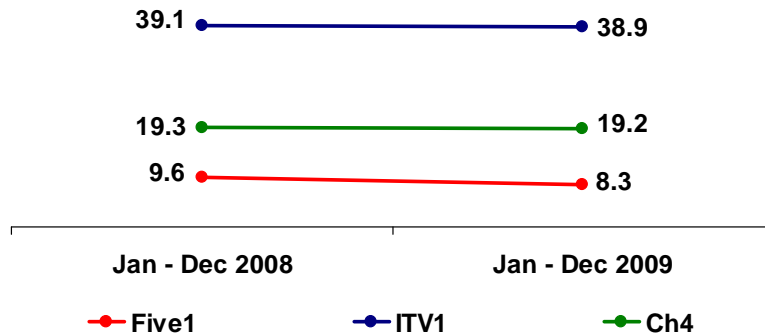
* 2009 : Jan - Oct

UK TV

Audience share (adults, all day) in %



Net Advertising market share (estimate)



Comments

- Advertising market now estimated to be down 12-13% for 2009
- Improving market conditions over last few months of year due to late money and one new advertising category – “online gold buying”
- Five only family of channels showing audience share growth y-o-y

Source: Five - estimated spot revenue

FremantleMedia

Brands that entertain and inspire the world

Entertainment



Drama



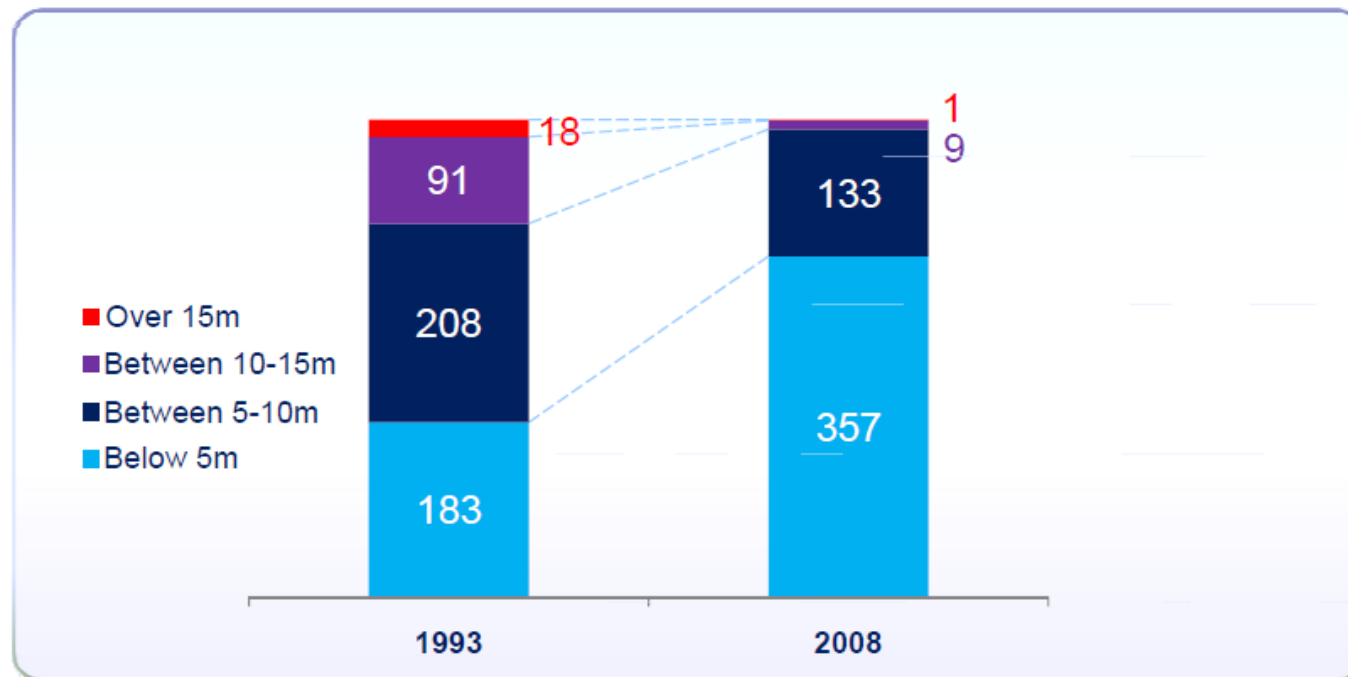
FremantleMedia

Online productions worldwide



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UK prime time audience distribution



Source: TNS

FremantleMedia

Entertainment blockbusters



18%
of the
Australian
population



30%
of the
Dutch
population



32%
of the
British
population



43%
of the
Danish
population

FremantleMedia

Super-fans



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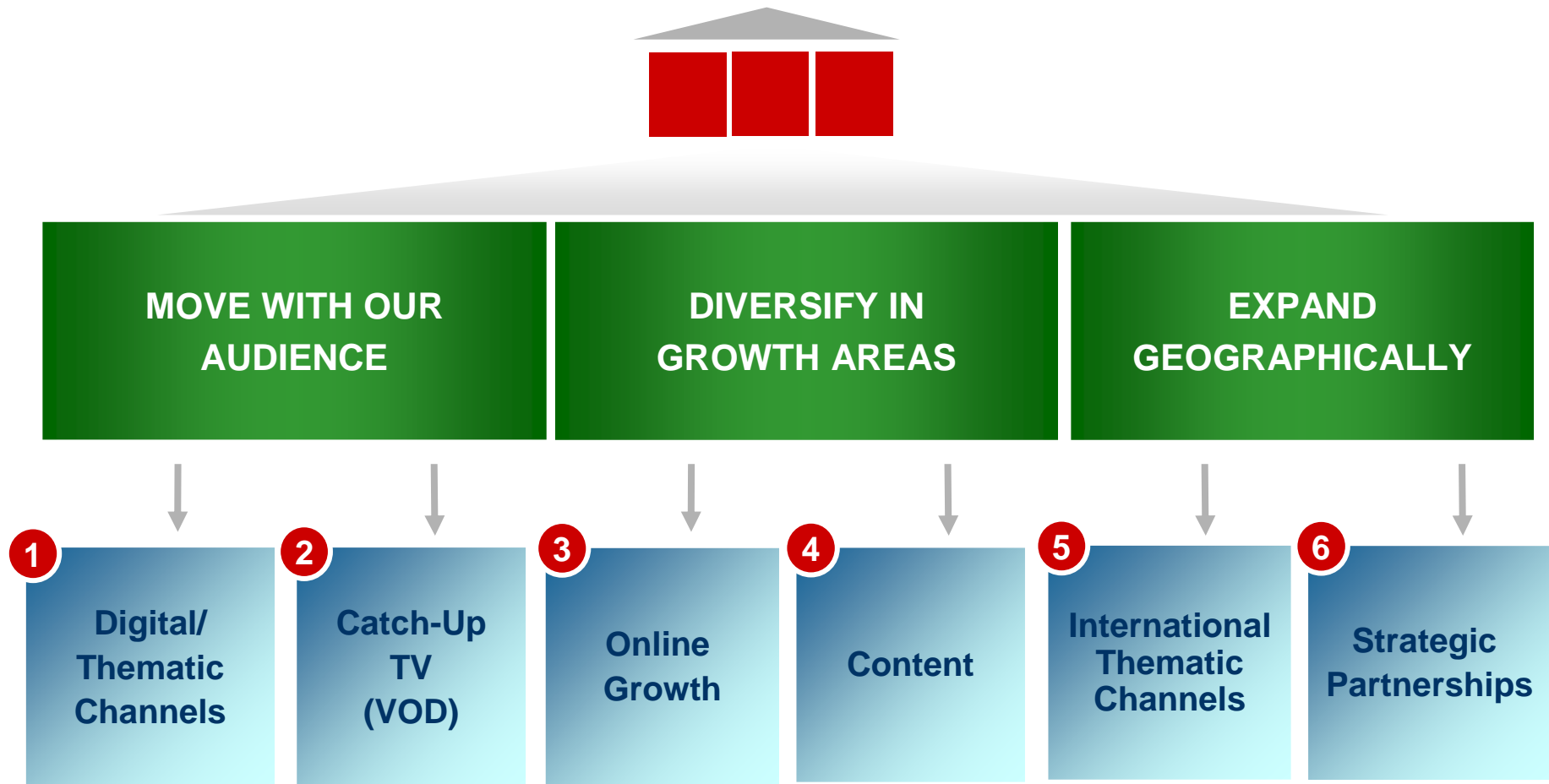


RTL Group Strategy



CONSISTENT GROUP STRATEGY

RTL Group Strategy : Initiating future growth and creating value







Innovation at RTL Group

WHY

1. Counter threats to linear TV business and distribution models due to changing consumer behaviour, fragmentation and technological innovation
2. Create top line growth by investing into growth areas like online and mobile
3. Continuous improvement to maintain competitive advantage and cost efficiency

WHAT

Illustrative

Other Platforms (e.g. Online, Mobile, Physical)		
TV		
	Linear	Non-linear

HOW & Main Challenges

- Leverage brands and audience
- Acquire, partner and develop new products, services and businesses
- Share knowledge through synergy committees and informal networking
- Leverage European presence to counter emerging global players
- Promote innovation

Main focus on core business, but need to develop digital activities further

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